



Corporate Fundraising Executive

Barretstown serves children affected by cancer and other serious illnesses and celebrates 30 years this year, having served over 125,000 campers since 1994. Barretstown's essential therapeutic camps and programmes are a vital part of a child's illness journey, supported by 24/7 medical care at our 500-acre campus in County Kildare.

The Role:

Barretstown have an exciting opportunity for an innovative, energetic team member who has a positive attitude, a willingness to learn and is results driven. Applications are invited to apply for the role of Corporate Fundraising Executive to join our Fund-Raising Team.

Based in Barretstown, between Naas and Ballymore Eustace, Co Kildare, you will see first-hand the impact of your work, as you help to Press Play on childhood for children living with serious illness and hear the laughter of camp all around you.

Reporting to the Corporate Fundraising Manger, the successful candidate will support the business development efforts of our corporate team by working closely with our existing valued partnerships and identifying new business opportunities within the corporate sector and foundations

Responsibilities include:

- Co-ordinate and welcome corporate teams to take part in Volunteer days, Team Building days and Site Hire at Barretstown.
- Support Barretstown's corporate on-site and off-site events.
- Manage and nurture any existing assigned partnerships and identify opportunities to re-engage with past supporters through online and offline communication channels.
- Assist with the creation of new business opportunities and build a network of contacts.
- Meet individual activity and income targets and work with the rest of the fundraising team to meet collective team targets.
- maintain up-to-date and accurate records of client contact and donations to maximise income from our database and ensure appropriate communication with corporate supporters.

Requirements/Experience

- A third level qualification or equivalent experience, preferably in sales marketing, event management or fundraising
- Minimum of 2 years relevant experience in a commercial or fundraising environment
- Ability to present to groups of people and act as an ambassador for Barretstown
- Excellent verbal and written skills
- Strong people skills.
- Excellent multitasking and organisational skills.
- Ability to work as part of a team as well as on own initiative.

- MS Office Proficiency.
- Proven track record of meeting targets.
- A passion for the mission of Barretstown and a desire to Press Play on childhood for seriously ill children.

Remuneration and benefits will be discussed during the recruitment process include pension, health cover and on-site parking.

This is an amazing opportunity to have a real impact on the lives of children living with serious illness's while enjoying a rewarding career with career development opportunities.

Closing date for the role is the 24th of March 2025